

Sales Booth Locations

Generally, the Campaign will be conducted in front of Walmart and Sam's Club locations nationwide. During the Campaign Period set out above and subject to restrictions imposed by local store management in accordance with this Agreement, the Local Council may place in the Designated Area

- One sales booth or table
- Cookie booth signage
- Up to six Girl Scout members per booth (and there may be booths placed at each entrance based on agreement with Walmart management through the Space Request Tool or Sam's Club local management).
- There must be at least two supervising adult Girl Scout staff or volunteer outside a participating Walmart and Sam's Club location in the Designated Area.
- "Designated Area(s)" are to be at least 15 feet from the entrances to and exits from the facility.

Note, however, that to better ensure the safety of shoppers, supervising adult Girl Scout staff and volunteers, and Walmart and Sam's Club associates, store and club management have complete discretion to reasonably alter the location of the sales booths on each day of the Campaign Period.

- Additionally, with the approval of the local store management through the Space Request Tool or club management, the Girl Scout volunteers may use non-obtrusive chairs to rest on while manning booth sales. Equipment and people cannot block entrance or exit from the building and must comply with local Fire Codes.
- No other equipment (except the booth or table) may be present on the property, including but not limited to tents, space heaters, signs, animals (except for service animals), etc. Any placement or use of unapproved equipment will be cause for removal from the property.

Expectations for Girl Scout Troop Members, Supervising Adult Staff, and Volunteers

Walmart and Sam's Club strives to maintain a neutral shopping environment for our customers. To that end, we require Girl Scout troop members, supervising adult staff, and volunteers to wear appropriate attire or uniforms and conduct themselves in a professional manner. If a participant fails to meet those minimal standards, Walmart, and Sam's Club reserve the right to remove that individual from the property. Walmart and Sam's Club will first attempt to work with Girl Scouts to resolve those issues on a case-by-case basis.

Additionally, with respect to setting up and manning the sales booths, Girl Scout troop members, supervising adult staff, and volunteers are expected to:

- Be warm, respectful, and polite to all purchasers and passersby.
- Use common sense about conducting appropriate conversations or engaging with potential customers and passersby. Working at cookie sales booth is not an opportunity to air personal or political opinions and/or grievances. It is important to remember that troop members, supervising adult staff, and volunteers are representing the Girl Scouts.
- If a passerby is belligerent or has negative comments about the Girl Scouts, Walmart, or Sam's Club, do not respond or engage in discussion or debate of any type. If necessary, contact your local Girl Scouts supervisor and/or the local store or club manager.
- Not eat, read, smoke, or use mobile devices except for cookie sale transactions, while manning the cookie sales booth.
- Be responsible when overseeing the cookie sales and collection of sales proceeds. It is the duty of the Girl Scout troop members, supervising adult staff, and volunteers to always staff the sales booth and not leave the booth unattended for any length of time. Under no circumstances will Walmart or Sam's Club personnel be able to attend to the sales booth. THE PARTIES HERETO SPECIFICALLY AGREE THAT WALMART AND SAM'S CLUB WILL NOT BE LIABLE FOR THE THEFT OF OR DAMAGE TO ANY GIRL SCOUT COOKIE PRODUCT AND COOKIE SALES PROCEEDS.
- Be prepared for adverse weather conditions and dress appropriately.